

### Principles of Management - 2013

Note: Attempt all the questions.

#### Section-'A' (Objective Type Questions)

Note: Attempt any five questions. Each question carries 1 marks. L Choose the True & False:

- (i) Henry Fayol is known as father of scientific management. True/False
- (ii) Maslows' hierarchy of needs is given by Max weber. True/False
- (iii) Management can be classified in three levels. True/False
- (iv) Good Manager must possess good communication skills. True/False
- (v) Principles of Management are given by Sir Henry Fayol. True/False
- (vi) Non-monetary benefits can also be the source of motivation. True/False
- (vii) Training cannot make any impact on the performance of employees. True/False

#### Section-'B' (Short Answer Type Questions)

Note: Attempt any three questions. Each question carries 3 marks.

- 2. What are the different functions of management? Explain.
- 3. According to you what are the qualities required to be a leader? Justify your answer.
- 4. Write down the difference between single use plan and repetitive plan? Give suitable examples.
- 5. Explain the process of controlling in detail?
- 6. Write down the different techniques used to motivate employees?

#### Section-'C' (Long Answer Type Questions)

Note: Attempt any three questions. Each question carries 7 marks.

- 7. Explain various branches of management in detail.
- 8. Why training & development is considered as a continuous function of management? Explain.
- 9. Differentiate between directing, Motivating and Leading.
- 10. What are the various functions of management? Which according to you is the most important function? Justify your answer.
- 11. Write short notes on (any two):
  - (a) Theory X & Theory Y.
  - (b) Bureaucracy theory
  - (c) Types of control techniques.